



## The Perfect “Employee” for your Business

Today’s economy dictates that we should all do more with fewer resources. For the last couple of years, we have reduced overhead and cut expenses. For many, this meant not updating or changing an aging ERP or accounting system. In some cases, the use of Excel or another stopgap means has been used for tracking information required to stay competitive. When business was slow, this worked perfectly. Now, as business improves, these workarounds are becoming a burden. Something has to be done. What? How?

We first need to identify what is important to the firm. Is it inventory levels? Customer information and on-time shipping? Tracking of vendor due dates and delivery? Cash flow? All of these are important, but, depending on the industry, priorities vary.

Next questions: Who needs to have this critical information? How many people need it, and how do they get it? Some organizations have clerks print reports and send copies to the right individuals. Sometimes data users have direct access to the systems. Many have to ask someone else for the information. All of this takes time...time that can be used for more productive activities!

You may comment, “But this is the way we do things. We can’t afford a big ERP system.” Both statements may be true, but there is something you can do. Consider the following and what these could mean to your company:

1. Customer on-time shipment record better than industry standards.
2. Inventory stock-outs eliminated for popular items.
3. On-time vendor deliveries.
4. Increased cash flow through shorter accounts receivable collection cycle.
5. “Things” stop “falling through the cracks.”

We know that problems with any of the above can cost your company money. Lots of money. We have an affordable, simple solution – KnowledgeSync!!

You need to push data automatically -- The right information, to the right person, at the right time. It doesn’t matter if you are using QuickBooks, SAP or anything in-between.

No one can afford to spend money without getting a return. Target your spending on a solution which gives you tremendous bang for the buck.....

A handwritten signature in black ink, appearing to read 'Allyn W. Conway', is written over a light blue horizontal line.

Allyn W. Conway and the Professionals at ACG